



Barclays Bank Selects Teradata for Move to Single Enterprise Data Warehouse

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DAYTON, Ohio--(BUSINESS WIRE)--July 26, 2004--

Multimillion-dollar deal includes the consolidation of legacy databases and other existing decision-support systems onto a single Teradata(R) platform

Teradata, a division of NCR Corporation (NYSE:NCR), today announced the signing of a long-term agreement enabling Barclays Bank to further consolidate its many databases onto a single Teradata(R) Warehouse platform. Barclays Bank will leverage Teradata technology to significantly reduce licensing and support costs associated with maintaining multiple database platforms, enhance information availability and accuracy and improve the effectiveness of its business intelligence and customer relationship management (CRM) applications.

"Consolidating our existing disparate data warehousing platforms will provide considerable cost savings across the business," said David Weymouth, chief information officer of Barclays. "Additionally, we will realize increased value through moving to one version of operational and customer data for Barclay's business units to use, enabling better, faster decision-making across the business."

The first phases of the project concentrated on consolidation of existing data warehouse systems from other suppliers, as well as migrating all data from the legacy systems. Moving to an enterprise data warehouse approach should ensure Barclays has the much sought-after "single version of the truth" across its various business units.

Barclays' decision to consolidate its disparate data marts onto one platform is a common theme among many financial institutions and other businesses across Europe. Research conducted by Teradata over the past 24 months has shown that the cost of supporting and maintaining each separate data mart averages between \$1 million to \$1.5 million per year. The research also highlights that there are significant cost savings from consolidating data marts into an enterprise data warehouse.

"When Barclays implemented its first Teradata warehouse in 1992 it was one of the first European banks to develop a specific customer analytics capability," said Hermann Wimmer, Teradata vice president of Europe, the Middle East and Africa. "With the agreement for a single Teradata enterprise data warehouse, it will become one of the first European banks to realize the cost benefits and competitive advantage of applying data warehousing and analytics across all business units. We are delighted to extend our relationship with Barclays and look forward to helping them drive the business value that we've seen from this approach among other customers."

About Barclays

Barclays is a UK-based financial services organisation with operations in over 60 countries around the world. It is the ninth largest bank in the world by market capitalization.

About Teradata Division

Teradata, a division of NCR Corporation (NYSE:NCR), is the global technology leader in enterprise data warehousing, analytic applications and data warehousing services. Organizations around the world rely on the power of Teradata's award-winning solutions (www.teradata.com) to get a single, integrated view of their business to enhance decision-making, customer relationships and profitability.

About NCR Corporation

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions and help organizations create a stronger competitive position. NCR (www.ncr.com) is based in Dayton, Ohio.

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