



## **NCR Secures the First Multivendor ATM Software Deal in China; NCR's APTRA Edge to run on Industrial and Commercial Bank of China's 13,000 ATM Network**

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BEIJING, Nov 3, 2003 (BUSINESS WIRE) -- The largest bank in China, Industrial and Commercial Bank of China (ICBC), has selected NCR Corporation's (NYSE:NCR) APTRA(TM) Edge open multivendor software application to run on its network of more than 13,000 automated teller machines (ATMs).

The deal is the first of its kind in China, marking a milestone in transitioning ATMs from the OS/2 platform to Microsoft(R) Windows(R). Under the agreement, APTRA Edge will run on different brands of CEN/XFS-compliant machines in the bank's installed base of ATMs.

APTRA Edge is the world's leading standards-based, open, multivendor self-service software. It reduces development times and operating costs and provides a platform to generate revenue by enabling ATMs to behave and be controlled the same way as other modern, Web-based channels. APTRA Edge is built on state-of-the-art technology and is designed to integrate to the bank's wider business enterprise through APTRA's multichannel, multitool and multivendor capabilities.

"NCR has established a long-term business partnership with ICBC over the years. This decision made by ICBC to deploy our APTRA Edge software has further grown our relationship. I congratulate ICBC on becoming the first bank in China to deploy a nationwide multivendor software solution," said CK Chan, general manager of NCR's Financial Solutions Division in China and Hong Kong.

In 1997, NCR led the industry in the decision to move away from OS/2 and to adopt the Microsoft Windows operating environment. Since this time NCR's APTRA Edge software solution has successfully helped financial institutions cost-effectively and quickly deploy new services across their entire ATM channel and manage higher levels of availability. APTRA Edge has enabled ICBC to satisfy international standards of compliance and security.

With APTRA, ICBC can develop and deploy amazing new transactions for customers with speed and flexibility, including mobile phone top-up, ticket dispensing, check imaging, bunch-note acceptance, bill payment, money order sales, access to maps and localized information, transactions initiated with personal digital assistants and personalized, one-to-one marketing.

"This is a significant move in China. The decision to deploy APTRA Edge will enable the introduction of many new services to the bank's customers. It is the first major adoption of multivendor software in China," said Chan.

In conjunction with the APTRA Edge multivendor software contract, ICBC has also signed a separate agreement to buy more ATMs from NCR as it continues to expand and modernize its ATM network. This further strengthens the strategic partnership established over several years between ICBC and NCR.

### **About NCR Corporation**

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions. Based in Dayton, Ohio, NCR ([www.ncr.com](http://www.ncr.com)) employs approximately 29,300 people worldwide.

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