Texas P.O.S., Inc. to Resell NCR Hospitality Point-of-Sale Products

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HOUSTON--(BUSINESS WIRE)--Aug. 21, 2003--NCR Corporation (NYSE:NCR) and Texas P.O.S., Inc. today announced that Texas P.O.S. will resell NCR RealPOS(TM) workstations and peripherals for the quick-service, casual and fine-dining restaurant market.

Texas P.O.S. has been providing point-of-sale (POS) solutions for ten years throughout the Gulf Coast area and in other parts of the United States. The company delivers a turnkey installation that includes software integration, wiring, programming, training, equipment installation and live standby coverage.

A reseller of Aloha Technologies' POS software, Texas P.O.S. purchases its NCR hospitality products through ScanSource, NCR's full-line distribution partner.

"We have built a strong reputation with our client base by providing solutions that deliver value and performance," said Texas P.O.S. President Brian Choate. "This is reflected in our new relationship with NCR, which is recognized globally for technology that addresses retailers' real world needs for functionality, price-performance and reliability."

As an NCR reseller, Texas P.O.S. participates in the NCR RealPartner program, a tiered marketing initiative that provides NCR channel and alliance partners the sales, marketing and support tools they need to be successful with NCR products.

"With this agreement, Texas P.O.S. joins our strong network of channel partners providing solutions to single and multistore food service operators," said NCR Retail Channels Vice President Tom Reichart. "With Aloha software and NCR RealPOS hardware, Texas P.O.S. offers its customers a reliable, easy-to-use hospitality POS environment including strong service and installation support."

About Texas P.O.S. Inc.

With installations spanning from Hawaii to California to Yellowstone and across the Midwest to the East Coast, Texas P.O.S., Inc. (www.texaspos.com) covers the country. Headquartered in Houston, the company provides a total turnkey installation including wiring, programming, training, equipment installation and live standby coverage, including 24 x 7 help-desk support.

About Aloha Technologies

Aloha Technologies is a privately held software and information solutions company that provides a comprehensive suite of POS and property management system solutions to the food service and lodging industries. The Aloha family of software and services includes Aloha TableService, Aloha QuickService, Aloha Enterprise.com, Aloha eCard, Aloha HotelManager and more. For additional information, call (800) 79-ALOHA, or visit www.alohapos.com.

About ScanSource, Inc.

ScanSource, Inc. (www.scansource.com) is the leading international distributor of specialty technology products, including automatic identification and data capture (AIDC) and POS products through its ScanSource sales unit, Avaya voice, data and converged communications products through its Catalyst Telecom sales unit, and converged communications products from Intel through its Paracon sales unit.

About NCR Corporation

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions. Based in Dayton, Ohio, NCR (www.ncr.com) employs 29,500 people worldwide.

NCR, NCR RealPOS and Teradata are trademarks or registered trademarks of NCR Corporation in the United States and other countries.

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