



## **Associated Wholesalers Selects NCR FastLane; Cooperative Places Initial Order for Self-Checkout to Be Installed in Member Supermarkets**

February 19, 2003 at 10:02 AM EST

ATLANTA, Feb 19, 2003 (BUSINESS WIRE) -- Associated Wholesalers, Inc. (AWI), a cooperative wholesale food distributor serving approximately 250 supermarkets in the northeastern United States, has turned to NCR Corporation (NYSE:NCR) to help answer the growing consumer demand for self-checkout in its members' stores.

Deployment of an initial order for NCR FastLane(TM), which allows shoppers to scan, bag and pay for their groceries, is expected at selected member stores within the next three to four months.

"We chose NCR FastLane because of its flexibility, reliability and ease of use, as well as our confidence in NCR's ability to deliver world-class installation and support services," said AWI Director of Retail Systems Glenn Kriczky. "A growing number of our members want to offer their customers the convenience of self-checkout, and we believe the NCR solution best meets their needs."

A survey by the Food Marketing Institute found that nearly one-fourth of consumers who shop at a store with self-checkout report using the system at least once a week.

"Independents and regional chains are finding that self-checkout is not just for larger businesses," said NCR FastLane Vice President and General Manager Mike Webster. "In addition to offering an attractive return on investment, NCR FastLane can be configured to fit virtually any store's layout and operational needs."

About Associated Wholesalers, Inc.

Headquartered near Reading, Penn., AWI ([www.awiweb.com](http://www.awiweb.com)) is a cooperative wholesale food distributor organized to provide flexible distribution and retail services that promote the growth and profitability of its member retailers. In addition to providing a full array of grocery, dairy, frozen, produce, meat and HBC/GMD products, AWI's retailer services include insurance programs, front-end and back-office systems, computer hardware and software, store development, merchandising, advertising, customer service, employee training and development, store equipment and store counseling. These retailer services are fee-based and offered through the cooperative on a not-for-profit basis, giving members the highest quality services available at the lowest possible cost.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions. Based in Dayton, Ohio, NCR ([www.ncr.com](http://www.ncr.com)) employs approximately 30,100 people worldwide.

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