



## **NCR Wins \$6.7 Million Contract to Service Yapi Kredi Bank ATMs**

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LONDON--(BUSINESS WIRE)--Dec. 19, 2002--NCR Corporation (NYSE:NCR) today announced that it has signed a \$6.7 million multiyear contract with Yapi Kredi Bank (YKB) in Turkey to provide hardware maintenance and support services for the bank's Personas automated teller machines (ATMs).

YKB is one of the top four Turkish banks in terms of total assets and has a strong position in the retail banking sector. The bank currently has over 420 domestic branches and a network of 1,370 ATMs. It handles 30 percent of Turkey's credit card business and is actively involved in providing trade finance and specialized services to local producers and companies involved in import-export business.

YKB has had a long-standing relationship with NCR both in terms of hardware and software solutions and through the company's Channel Partner Program, whereby NCR has supported the bank's internal maintenance of its ATM network. When YKB decided to outsource the maintenance of its Personas ATMs, NCR was one of a number of companies to compete for this business.

Alpaslan Ozlu, general manager of Yapi Kredi technology, said, "We undertook a strategic review of our services with the aim of enhancing the performance and availability of our self-service channel. The decision to go with NCR was made on the basis of our previous experience with them and the channel-management offer they proposed. We are pleased to continue and expand our working relationship with NCR and look forward to reaping benefits of cost reduction and improved levels of availability as a result of this latest partnership."

Jeff Lutz, vice president for Europe, the Middle East and Africa in NCR's Financial Solutions division, said, "We have worked side by side with Yapi Kredi Bank in the past and are delighted the bank has chosen to extend our relationship. NCR knows ATMs, and we have worldwide channel-management capabilities. With over 25 years of financial self-service experience, NCR has the technical, consulting and operational expertise to deliver the solution."

About NCR Corporation

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions. Based in Dayton, Ohio, NCR ([www.ncr.com](http://www.ncr.com)) employs approximately 30,500 people worldwide.

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**CONTACT:** NCR Corporation - London

Wynne Evans, +44-20-7725-8997

[wynne.evans@ncr.com](mailto:wynne.evans@ncr.com)