



Teradata Signs Worldwide Reseller Agreement with Informatica; Will Empower Customers With Integrated Decision-Making by Linking Operational and Analytic Capabilities

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DAYTON, Ohio--(BUSINESS WIRE)--Sept. 23, 2002--Teradata, a division of NCR Corporation (NYSE:NCR), and Informatica (Nasdaq:INFA), a leading provider of business analytics software, have announced an agreement whereby Teradata will serve as a worldwide reseller for Informatica's family of data integration software.

Informatica's market-leading enterprise data integration software will help joint customers to consolidate data from a broad range of operational systems - including key customer relationship management (CRM) and enterprise resource planning applications such as SAP, Siebel and PeopleSoft. This data can then be loaded into the Teradata(R) data warehouse platform, providing customers with a single source for all their enterprise analytic needs.

"We view the combination of Informatica and Teradata software as one of the main drivers behind the success of Ace Hardware's high-performance, highly scalable enterprise data warehouse," said Mark Cothron, data warehouse architect at Ace Hardware. "An alliance between these two market leaders can help ensure the two companies work even more seamlessly in the future, making it easier to leverage the proven power and capabilities of each solution. This is especially important for us because of our future real-time, very-high-volume requirements."

"Informatica and Teradata have been marketing allies for a number of years, so we are happy to extend the relationship," said Mark Hurd, president and chief operating officer of NCR. "This effort brings new and better-integrated tools to Teradata customers and allows Teradata to address a broader set of opportunities. Bottom line, this will enable Teradata to continue its legacy of innovative approaches for solving customer business problems across numerous targeted industries, extend Teradata's lead in the data warehouse market and drive increased revenues and profitability."

"Teradata is the leader in enterprise data warehousing, with recognized strength in CRM analytics and in vertical industries such as retail, telecommunications and financial services," said Gaurav Dhillon, president and chief executive officer of Informatica. "We are very pleased to pair Informatica's leading data integration platform with Teradata's data warehouse offerings to create this powerful solution for joint customers."

The reseller agreement is effective immediately. Informatica and Teradata currently maintain joint customers who can take immediate advantage of the tighter development activities and technology roadmap between the companies.

About Informatica

Informatica Corporation (Nasdaq: INFA) is the leading provider of business analytics software that helps Global 2000 companies monitor and manage the performance of key business operations across the enterprise. Informatica business analytics products span the entire "build to buy" spectrum, enabling customers to buy packaged analytic applications or build their own best-of-breed data warehousing solutions -- whichever approach best suits their requirements and resources. More than 1,500 companies worldwide are using Informatica data integration software to build and manage data warehouses. And leading technology innovators, including Motorola, ConAgra, Brunswick, Brocade, Hewlett-Packard and GE, are using Informatica packaged analytic applications to successfully monitor and optimize business performance. For more information, call 1.650.385.5000 (1.800.970.1179 in the U.S.), or visit the Informatica Web site at www.informatica.com.

About Teradata Division

Teradata, a division of NCR Corporation (NYSE: NCR), is the global leader in enterprise data warehousing and enterprise analytic technologies and services. For more information, visit www.teradata.com.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions. Based in Dayton, Ohio, NCR (www.ncr.com) employs approximately 30,400 people worldwide.

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CONTACT: NCR Corporation

Marchela E. Roca, Teradata Division, 919/858-1411
marchela.roca@ncr.com