



NCR Strengthens Position in Greek Financial Self-Service Market

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LONDON, Mar 20, 2002 /PRNewswire via COMTEX/ -- NCR Corporation (NYSE: NCR) today announced four significant new deals that further demonstrate the company's lead position in Greece's expanding financial self-service market.

- * Citibank has continued its long-standing relationship with NCR in Greece by ordering an additional 50 NCR Personas automated teller machines (ATMs). The bank is in the process of expanding its off-site network, and external full-function ATMs such as the Personas 84 are well suited to meet Citibank's requirements in this growing market. In addition to hardware, the contract includes NCR's Total Installation Services. The company will manage all contractor construction work and the installation of the ATMs.
- * Popular Bank has purchased a number of Personas 86 Self-Service TouchPoints(TM) and continues to use NCR as its exclusive self-service partner. The multifunctional Personas 86 is NCR's best selling "through-the-wall" machine. The ATMs ordered by Popular Bank will include a statement-printing feature.
- * Postal Savings Bank has moved into the ATM market and has signed a contract for 40 NCR ATMs. NCR will also provide hardware maintenance and installation and support services as part of this deal.
- * Chania Bank's first Personas 86 ATMs became available for use in late February 2002. The bank is the second largest cooperative bank in Greece. NCR managed the entire project, including graphics design, telecommunications set-up and ATM linkage to the switching host. NCR provided Total Installation Services, with its Systemedia division providing business consumables.

"The demand for ATMs in Greece has grown rapidly in recent years, and this is an important market for NCR," said Simon Rubin, NCR Financial Solutions division's vice president of marketing for Europe, the Middle East and Africa. "We are delighted that our customers continue to demonstrate their confidence in our range of self-service solutions."

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leader in providing Relationship Technology(TM) solutions to customers worldwide in the retail, financial, communications, manufacturing, travel and transportation, and insurance markets. NCR's Relationship Technology solutions include privacy-enabled Teradata(R) warehouses and customer relationship management (CRM) applications, store automation and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 31,400 in over 100 countries, and is a component stock of the Standard & Poor's 500 Index. More information about NCR and its solutions may be found at www.ncr.com.

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CONTACT: Wynne Evans of NCR Corporation - London, +44-20-7725-8997, or
wynne.evans@ncr.com

URL: <http://www.ncr.com>
<http://www.prnewswire.com>

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