



## Teradata Wins Contract to Provide the Largest Enterprise Data Warehouse in China Banking Industry

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### ***China Construction Bank selected Teradata to enhance management efficiency and competitiveness***

China Construction Bank has selected Teradata, a division of NCR Corporation (NYSE: NCR), to build the first enterprise data warehouse in China's banking history.

The bank is hoping to accelerate the modernization of China's banking industry and raise competitiveness by adopting Teradata's leading enterprise data warehousing technology.

The first phase of the project will centralize all the bank's data across business functions and branches. The system also relies on the Teradata(R) data warehouse to develop related applications such as customer relationship management and Teradata Value Analyzer to analyze customer profitability.

China Construction Bank selected Teradata after testing and evaluating several multinational vendors at the initial planning stage. Teradata enterprise data warehousing solutions were found to provide unparalleled analytical power and high scalability of massively parallel-processing servers. Teradata was also chosen for its extensive experience in the financial services sector and the customization of Teradata's solutions for the China market.

"Teradata enterprise data warehousing solutions have been selected by 25 of the world's top 100 banks," said Cliff Wu, vice president and managing director of Teradata, Greater China. "Teradata's expertise in the global banking industry will offer the strongest support to the modernization of China Construction Bank's infrastructure."

According to Randy Wang, general manager of NCR Teradata China, "China's entry into the World Trade Organization will bring significant challenges to China's financial industry. Many leading banks have planned to build their own management information systems, and China Construction Bank will be a model for them to follow. Teradata will offer the world's best data warehousing experts to ensure that this project is implemented smoothly."

The China Construction Bank project is the third terabyte-class enterprise data warehousing project that Teradata is implementing in mainland China, which further indicates Teradata's bright future in developing the data warehouse market. Teradata has also helped Shanghai Securities Central Clearance and Registration Company and TravelSky Technology Limited in China.

#### About China Construction Bank

China Construction Bank (CCB) is the third-largest state-owned commercial bank in China, with business focusing on medium- and long-term lending. Headquartered in Beijing, CCB conducts operations across the territory of China with more than 20,000 branches as well as in major international financial centers including Hong Kong, London, New York, Frankfurt, Tokyo, Singapore and Seoul. Fortune global 500 ranked CCB as the 53rd largest commercial bank in the world with US\$12,616 million revenue in 2000.

#### About Teradata Division

Teradata, a division of NCR Corporation, offers powerful analytical solutions that help businesses drive growth. Teradata solutions include the Teradata database, and analytical applications for customer relationship management, operations and financial management, business performance management and e-business. To learn more about Teradata Division and its solutions, go to <http://www.Teradata.com>.

#### About NCR Corporation

NCR Corporation (NYSE: NCR) is a leader in providing Relationship Technology(TM) solutions to customers worldwide. NCR's Relationship Technology solutions include the Teradata(R) database and analytical applications such as customer relationship management (CRM) and demand chain management, store automation systems and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 32,900 people in more than 100 countries, and is a component stock of the Standard & Poor's 500 Index. More information about NCR and its solutions may be found at [www.ncr.com](http://www.ncr.com).

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