NCR

NCR Joins Cisco in Bringing Broadband to Hotels and Office Buildings

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DAYTON, Ohio, June 26 /PRNewswire/ -- NCR Corporation's (NYSE: NCR) Worldwide Customer Services Division today announced an alliance with Cisco Systems, Inc. (Nasdaq: CSCO) for the deployment of high-speed broadband connectivity services in multi-unit buildings such as hotels, office buildings and enterprise campus environments.

The comprehensive Cisco multi-unit building solution will enable buildings to offer tenants and guests the highest quality Internet, corporate virtual private network (VPN), voice and multimedia access over IP networks. NCR will deliver complete Cisco building broadband solutions by providing network planning, design, implementation and ongoing support services to businesses worldwide.

"NCR provides all of the pieces to deliver Cisco's best-in-class broadband hardware and software technologies," said Jim Kohrs, vice president and general manager for Cisco Programs, NCR. "We're well poised to accelerate the adoption of broadband to hotels and other locations."

NCR will leverage its experience with managing large-scale, global multivendor projects through its proven GlobalPM(TM) methodology, ensuring success with each infrastructure integration project. In addition, NCR will utilize the Cisco Total Implementation Package, a framework of comprehensive training, tools and best practices.

"Access to broadband will become a key selling point for hotels and building operators," said Steve Nye, general manager of Cisco's Building Broadband Solutions Unit. "In an increasingly competitive environment, customers will want their equipment up and running quickly. We wanted to partner with companies who could provide our customers with high-speed and secure connections, wherever they may be, and who were skilled in providing rapid, smooth deployment of broadband solutions. NCR more than met all our criteria."

The new alliance expands NCR's long-standing relationship with Cisco. As a Cisco Global Systems Integrator, NCR has been helping global businesses with Cisco networking solutions for many years.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leader in providing Relationship Technology(TM) solutions to customers worldwide. NCR's Relationship Technology solutions include the Teradata(R) database and analytical applications for customer relationship management (CRM) and business performance management, store automation systems and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 33,200 in more than 100 countries, and is a component stock of the Standard & Poor's 500 Index. More information about NCR and its solutions may be found at www.ncr.com .

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