



CABLExpress Technologies Selects NCR Networking Services

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SYRACUSE, N.Y., Jan. 30 /PRNewswire/ -- NCR Corporation's (NYSE: NCR) Worldwide Customer Services Division has been selected as a networking services partner by Syracuse-based CABLExpress Technologies, according to a joint announcement by the two companies.

Under the agreement, valued at \$24 million over three years, NCR will provide high availability maintenance and implementation services for CABLExpress Technologies customer sites in North America and around the world.

CABLExpress is a reseller of new networking products from such manufacturers as Cisco, Nortel, Enterasys, and 3Com. The assurance of service and support for its entire product line, including certified pre-owned equipment, is a key consideration for its customers.

NCR's maintenance services involve help desk management and on-site repair of equipment. Implementation includes a site survey to determine equipment locations and connectivity requirements, staging of equipment to ensure it all works properly, and installation at the customer's site. By early spring, CABLExpress customers will be able to use NCR's enterprise management service, which can remotely monitor and diagnose entire networks from its Management Services Center in Atlanta.

"NCR's expertise in providing IT services lets us push forth to achieve greater growth around our entire product offering," said CABLExpress CEO and Founder William Pomeroy. "Customers can be assured that their network infrastructure is highly available."

About CABLExpress Technologies

CABLExpress Technologies is a reseller of network products and network solutions, and a world-class provider of equal2new(R) certified pre-owned computer networking equipment. In addition, the company offers new products and cabling products to support all networking technologies.

CABLExpress Technologies products include: networking hardware, testing equipment, mainframe data center products, computer cables and connectors, wiring systems, data communications equipment and midrange computer connectivity products from leading manufacturers.

CABLExpress Technologies also provides expert technical support, corporate buying programs and quantity discounts. The company currently employs 250 at its Syracuse, NY facility. Look for CABLExpress Technologies on the web at www.cxtec.com.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a leader in providing Relationship Technology(TM) solutions to customers worldwide in the retail, financial, communications, manufacturing, travel and transportation, and insurance markets. NCR's Relationship Technology solutions include privacy-enabled Teradata(R) warehouses and customer relationship management (CRM) applications, store automation and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 32,900 in 130 countries, and is a component stock of the Standard & Poor's 500 Index. More information about NCR and its solutions may be found at www.ncr.com.

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