



NCR and NetCom Team to Install Cisco Wireless Equipment

October 16, 2000 at 1:17 PM EDT

DAYTON, Ohio, Oct. 16 /PRNewswire/ -- NCR Corporation's (NYSE: NCR) Worldwide Customer Services Division and NetCom International, Inc. today announced an alliance to jointly provide configuration and installation services for Cisco wireless equipment.

Previously, NetCom provided installation services for Cisco's Aironet wireless local area network equipment to businesses in the United States. Now, NCR and NetCom will work together to configure and install the Aironet equipment across the world. The agreement is expected to generate annual revenues of \$10 million for each company.

NCR is targeting the service at global organizations with multiple locations, and will provide the following services:

- Global project management services - using its team of over 300 certified project managers around the world.
- Installation and deployment services - leveraging its global team of network engineers and e-Business infrastructure consultants.
- Global site survey analysis - using a team of technical experts to ensure integration with existing networking equipment.

"This agreement allows NCR and NetCom to respond to the increasing global demand for wireless services," said Chuck Weirauch, vice president of e-Business Infrastructure Services for NCR. "Cisco's wireless customers will have access to both NetCom's expertise in wireless planning and design, and NCR's global presence and network infrastructure capabilities."

"The market for Cisco's Aironet wireless solutions is growing rapidly," said Patrick Finn, senior director of Global Enablement Services for Cisco Systems, Inc. "NCR has invested significantly in training their team for wireless network services, and has the worldwide presence to meet the market needs. This alliance broadens the scope and range of businesses that can benefit from high speed wireless networking."

About NetCom International

NetCom International, Inc. designs and implements large-scale data network infrastructures for wired and wireless applications. Based in Atlanta, Georgia, NetCom supports their global partners with the highest standards of quality, ethics, and integrity. More information about NetCom may be found at <http://www.netcomintl.com>.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a US\$6.2 billion leader in providing Relationship Technology(TM) solutions to customers worldwide in the retail, financial, communications, manufacturing, travel and transportation, and insurance markets. NCR's Relationship Technology solutions include privacy-enabled Teradata(R) warehouses and customer relationship management (CRM) applications, store automation and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 32,500 in 130 countries, and is a component stock of the Standard & Poor's 500 Index. More information about NCR and its solutions may be found at www.ncr.com.

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