



NCR and CSI Leasing Offer Strategic Finance Packages to Drive Channel Growth in the Retail and Banking Sectors

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Global channel customers have easier access to technology product financing through NCR Interact Solution Providers with CSI Leasing

ORLANDO, Fla.--(BUSINESS WIRE)--May. 4, 2012-- [NCR Corporation](#) (NYSE: NCR), the global technology company, announced today it has signed a global agreement with [CSI Leasing](#), the equipment finance provider, to provide NCR Interact Solution Providers with a range of strategic customer financing options and comprehensive support to grow and develop new business in the retail and banking sectors.

CSI Leasing will offer a broad range of customer financing options through NCR's Interact Global Partner Program, including supporting channel partners to insert financing early in the sales cycle to help build a customer value proposition and business case. A comprehensive support program includes training, online tools and global contacts with the infrastructure, expertise and resources to engage with NCR partners on a global basis.

NCR offers an extended portfolio of innovative Point-of-Sale (POS), self-checkout, digital signage and kiosk hardware and software via its solution partners in the retail industry. This is in addition to ATM, mobile banking, digital signage and kiosk hardware and software in the financial services sector. CSI's leasing packages offered through NCR Interact Solution Providers will help customers avoid tying up balance sheet capital in fixed assets, affecting existing credit lines and optimize tight operating expense budgets.

"Easy access to flexible finance from CSI Leasing will enable NCR Solution Providers to help their customers invest in improving their business experience and increasing productivity," said Keith Dunphy, senior director of global channel strategy and programs for NCR. "By enabling a strategic approach to financing we are demonstrating how NCR is committed to growing our channel partners' business."

CSI has offices throughout North, Central and South America, Europe and Asia, and therefore can work with NCR solution providers around the world.

"A lack of access to flexible financial and lifecycle management tools can stifle innovation and growth in many industries," said Enrique Riquelme, senior vice president of global vendor programs at CSI Leasing. "CSI can enable NCR solution providers to deliver innovative technologies and keep a tight control on their costs and cash flow. Lease terms can be tailored to match typical replacement cycles, helping to reduce support costs and ensure responsible disposal from a data security and environmental perspective."

About CSI Leasing

With \$1.3 billion in leased assets and more than 750 employees, CSI Leasing is one of the largest privately-held independent leasing specialists in the world. Established in 1972 and headquartered in St. Louis, Missouri, USA, CSI has more than 20 operations throughout North, Central and South America, Europe and Asia. More information is available at www.csileasing.com.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a global technology company leading how the world connects, interacts and transacts with business. NCR's assisted- and self-service solutions and comprehensive support services address the needs of retail, financial, travel, hospitality, gaming, public sector, telecom carrier and equipment organizations in more than 100 countries. NCR (www.ncr.com) is headquartered in Duluth, Georgia.

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