



NCR Appoints Channel Veteran as Part of New Focus on Indirect Sales Growth

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Kathleen Curry joins NCR as VP of North American channel sales to meet multi-industry consumer demand for self-service and assisted-service solutions

DULUTH, Ga., Jul 26, 2011 (BUSINESS WIRE) --

As part of its strategy to significantly grow its indirect business, [NCR Corporation \(NYSE: NCR\)](#) today announced the appointment of Kathleen Curry as vice president, North American channel sales, across the retail, hospitality, financial services, travel and healthcare industries.

A 15-year channel veteran, Kathleen has held senior leadership roles with some of the world's largest channel organizations, including Cisco Systems, BMC Software and Oracle. She joins NCR from Motorola Solutions, Inc. where she was vice president of the North American Channel Sales team.

"NCR is on a truly transformational journey to develop a world-class indirect sales organization," commented Curry. "We have a company-wide focus on designing innovative self-service and assisted-service solutions that are channel-ready, combined with new support programs to help partners accelerate the sales and deployment process and achieve profitable growth. Together, NCR and our channel partners have a tremendous opportunity ahead of us."

NCR collaborates with its channel partners to offer market leading self-checkouts, kiosks and digital signage networks, point-of-sale terminals, ATMs, Teller Cash Recyclers and self check-in solutions.

"By further strengthening its channel-focused management team and investing in new channel support programs, NCR is showing its partner community its commitment to their success," said Dean Crotty, CEO of NCR Partner North Country Business Products. "We look forward to co-innovating with NCR to provide the self-service and assisted-service solutions that transform the way consumers interact with business throughout North America."

Curry was recognized as one of the "Power 100: The Most Powerful Women of the Channel," by industry publication CRN in 2010, for building and leading a high-performing channel organization and launching a next-generation partner program. She holds a bachelor of science degree in marketing from Santa Clara University.

About NCR Corporation

NCR Corporation (NYSE: NCR) is a global technology company leading how the world connects, interacts and transacts with business. NCR's assisted- and self-service solutions and comprehensive support services address the needs of retail, financial, travel, healthcare, hospitality, entertainment, gaming, public sector, telecom carrier and equipment organizations in more than 100 countries. NCR (www.ncr.com) is headquartered in Duluth, Georgia.

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