



## **NCR and Subtotal to Offer Approved SUBWAY(R) Restaurant Chain Point-of-Sale Solution; Reseller Subtotal to Offer NCR RealPOS(TM) as Part of Total SUBWAY Chain Solution**

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ATLANTA--(BUSINESS WIRE)--March 9, 2006--The SUBWAY restaurant chain, the world's second largest fast-food franchise, has named NCR Corporation (NYSE:NCR) an approved point-of-sale (POS) solution provider. The NCR RealPOS(TM) 70 product line will be sold to the SUBWAY chain's 24,000 worldwide franchisees exclusively through Subtotal POS Systems Ltd., a Nova Scotia-based reseller.

Subtotal's arrangement with NCR will allow the company to offer a fully integrated POS solution designed specifically for the hospitality quick-service environment. The NCR RealPOS 70 is built around Intel's EmbeddedATX specification, providing a stable POS platform and extended lifecycle through the use of an industry-standard motherboard design. The 2.4 GHz Intel(R) Pentium 4 processors will be offered with a 15-inch touch screen.

"As a POS solution provider for the SUBWAY chain, we know first hand the unique challenges this hospitality environment presents," said Daryl Fraser, Subtotal's chief executive officer and a multistore SUBWAY chain franchisee. "The NCR RealPOS 70 allows us to address these challenges and provide long-term investment protection through its simple-to-service, durable and flexible design."

The NCR RealPOS 70 incorporates readily-accessible components that can be serviced or replaced in minutes.

"The NCR RealPOS 70 is used by restaurant operators worldwide, and backed by more than 100 years of hospitality experience," said NCR Vice President of Hospitality Sales Tracy Flynn. "We believe that this proven solution--combined with Subtotal's training, intimate knowledge of the SUBWAY business model, and hardware and software support--will make a measurable impact on business efficiency and customer service for SUBWAY brand franchisees."

### **About Subtotal POS**

Based in Nova Scotia, Subtotal ([www.subtotalpos.com](http://www.subtotalpos.com)) is a leading provider of advanced POS technology and services to Subway worldwide. The company's POS systems, training and technical services have been specifically tailored to meet the exacting needs of the Subway franchisee. Focus, a tailored approach to serving each franchisee and dedicated employees in their Canadian and U.K. offices, have led to a growing customer base in excess of 2,000 Subway restaurants in 12 countries.

### **About NCR Corporation**

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's Teradata(R) data warehouses, ATMs, retail systems, self-service solutions and IT services provide Relationship Technology(TM) that maximizes the value of customer interactions and helps organizations create a stronger competitive position. Based in Dayton, Ohio, NCR ([www.ncr.com](http://www.ncr.com)) employs approximately 28,200 people worldwide.

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