Teradata Acquires DecisionPoint(R) Software; Acquisition Extends Teradata's Financial Management Portfolio

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DAYTON, Ohio--(BUSINESS WIRE)--Nov. 30, 2005--Teradata, a division of NCR Corporation (NYSE:NCR), today announced the acquisition of DecisionPoint Software (DPS), a global software company focused on providing an integrated data foundation for financial and performance management.

"Market need is driving this acquisition," said Bob Fair, chief marketing officer for Teradata. "Finance organizations are facing mounting pressure to provide faster, more flexible financial reporting, to actively manage performance and to meet compliance requirements. Our customers look to us to help them build an accurate, integrated data environment to meet their business performance needs - and to do so in a timely and cost effective manner. The DPS acquisition helps us do this."

Over the past two years, Teradata and DPS have partnered to optimize the sourcing process primarily from Oracle Financials. DPS tools capture and move continuously changing data from the financial source systems into a data warehouse, automatically reconfiguring the analytic environment as needed. "This acquisition extends our existing financial management solution by enhancing our ability to speed the implementation of financial warehouses, resulting in improved data quality and greater visibility into financial results at reduced cost," said Fair.

"The Teradata-DecisionPoint solution is enabling us to shave months off of the sourcing and integration of our financial and nonfinancial data in the Teradata warehouse," said Jeremy Koslow, enterprise data warehouse program manager, Harvard Pilgrim Health Care, an award-winning health plan. "Understanding our cost drivers by different dimensions such as physicians, procedures, geographies, members and provider networks allows us to hone in on ways to more effectively provide differentiated services to our customers at a lower cost."

The combined Teradata-DPS solution integrates data from financial and nonfinancial sources in near real-time and gives users faster access to detailed information for more actionable analysis.

"Today's finance executive needs deeper insight into growth drivers and greater transparency to assure compliance. Key to success in these endeavors is better data governance," said John Van Decker, senior vice president and principal research analyst for the Robert Frances Group, business advisors to technology executives in Global 2000 enterprises. "Teradata and DecisionPoint Software's highly complementary capabilities in sourcing and managing data should give the CFO community improvements when integrating and consolidating results from ERP sources as well as promote the integrity of critical financial information."

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    Financial terms of the acquisition were not disclosed.


    About Teradata Division
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Teradata (www.teradata.com), a division of NCR Corporation (NYSE:NCR), is the global technology leader in enterprise data warehousing, analytic applications and data warehousing services. Organizations around the world rely on the power of Teradata's award-winning solutions to get a single, integrated view of their business to enhance decision-making, customer relationships and profitability.

About NCR Corporation

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's Teradata(R) data warehouses and ATMs, retail systems and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions and help organizations create a stronger competitive position. Based in Dayton, Ohio, NCR (www.ncr.com) employs approximately 28,500 people worldwide.

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